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# Gallagher Technology Choice

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Choosing the right security solution for your business is an important decision with many options and variables to evaluate.

Key considerations when choosing a system include:

- **SECURITY LEVEL REQUIRED**
- **ABILITY TO INTEGRATE WITH EXISTING SYSTEMS**
- **ORGANIZATION SIZE**
- **BUDGET**

Gallagher is a global technology supplier of integrated access control and perimeter protection, encompassing both hardware and software systems, and professional services. Gallagher's security solutions are in use with national and local government, military, commercial, industrial, healthcare, transportation and academic organisations in more than 100 countries.

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### SECURITY LEVEL REQUIRED

From simple security solutions such as a perimeter fence that protects your physical boundary to high-level systems that integrate video, biometrics, card plus PIN readers, elevator access control and automatic vehicle identification, Gallagher can build a system customized to your requirements.

**Analysing your current needs, and making a choice that fits those requirements is the first step.**

- Do you need to protect intellectual property? Equipment?
- Are you trying to prevent theft, keep staff safe, comply with legal obligations
- Do you need to keep track of when your employee's arrive and leave the building.

The right security system can pay for itself in a very short time in reduced administration and labour costs, or by preventing unnecessary downtime.

### INTEGRATION

The Command Centre platform integrates access control, intruder alarms management, perimeter security and business policy compliance, streamlining business processes and simplifying system management. Gallagher is also capable of integrating with numerous third party products to further extend the capability and is compatible with most IT systems:

### SIZE OF BUSINESS

It is important to choose a solution that is scalable. A security system is a significant investment and it is important to choose a solution that can grow with your business. Gallagher can provide a security solution for your organization no matter the size, and evolve to meet your requirements in the future.

We offer solutions that range from perimeter security only to global, multi-site solutions with centralized command and control.

The scalable "per door" pricing means customers need only purchase what they need. All combinations of the Command Centre software are available to sites of any size.

### BUDGET

The size of your budget will have an impact on the type and complexity of the security solution you choose. Gallagher can tailor a security package to match your budget, without compromising the quality of the system. A Gallagher consultant can offer advice and guidance about which options will meet your needs, from lower-cost wireless card readers to fully wired systems that have multiple layers of security such as PIN numbers and biometric tests.

Software Maintenance Agreements protect your investment and provide a guarantee that your site will keep pace with the latest technology at minimal cost.

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## SITE PROFILES

### EXAMPLE: SMALL BUSINESS SECURITY SOLUTION

**SIZE OF COMPANY:** Small-medium - 10-50 employees.

**SITE DETAILS:** A singular site with three external doors requiring a high level of security and a small number of internal doors that require a lower level of security. Access control and a basic intruder alarm required to protect assets.

#### KEY CONSIDERATIONS:

- Cost
- Easy to use
- Stand alone solution
- Operational without staffing
- Low maintenance

#### Proposed Gallagher security solution:

- 125 kHz card technology with card + PIN
- Wired readers on the external doors
- Offline wireless readers on the internal doors
- Integrated intruder alarm with a dial out facility to an external company for alarm response.



*"We are very satisfied with Gallagher ....I particularly like the flexibility and convenience Gallagher provides,"*

Fred Soar, Managing Director, SoarPrinting

### EXAMPLE: MEDIUM BUSINESS SECURITY SOLUTION

**SIZE OF COMPANY:** Medium - 250-1,000 employees.

**SITE DETAILS:** Several offices or manufacturing facilities either all located on one site or multiple premises. External and internal doors requiring access control as well as networked perimeter fencing and intruder alarms for asset protection.

#### KEY CONSIDERATIONS:

- Cost
- Operational with minimal staffing required
- Ability to upgrade and grow with the business
- Security levels

#### Proposed Gallagher security solution:

- Mifare Smart Card solution
- Wired internal and external doors
- Integration of the company's existing CCTV
- Integrated intruder alarm monitored by an external company with additional features such as alarm reporting
- Perimeter fencing



*"The Gallagher system is able to be run in the background, providing a friendly atmosphere that staff and students feel very safe within."*

Gareth Pryce ICT Manager, St Peter's School, Cambridge

## EXAMPLE: LARGE ENTERPRISE SECURITY SOLUTION

**SIZE OF COMPANY:** Large multinational company - 1,000 plus employees.

**SITE DETAILS:** A global operation with offices based in several countries requiring perimeter fencing, access control, asset protection, intruder alarms as well as assistance with compliance management.

### KEY CONSIDERATIONS:

- Security is imperative;
- Future proof – a security solution that will move with the business;
- Integration – multiple existing company systems such as – HR/ Payroll/ identity management, elevators will require integration and
- Multiple site management – central control over offices worldwide.

### Proposed Gallagher security solution:

- Mifare Desfire or Plus card technology on wired readers both on external and internal doors;
- Card plus biometrics on high security areas;
- Integration with existing systems CCTV, elevators and intruder alarms.
- Use of Gallagher Multi-Server to allow cross-site management and centralization of security with a dedicated in-house security team monitoring the site.
- Customization of security system via our solutions team to provide tailored solutions for any onsite security needs.
- Integration of existing perimeter fence with sensor equipment to enable alerts during periods where it may not be appropriate to have the fencing electrified.

*“We chose a Gallagher system because it was manufactured and marketed by a leading company in the security market and the system was by far superior to any other”*

Rajan Luthra, Head of Security Technology with Reliance



### GALLAGHER WORLD HEADQUARTERS

Kahikatea Drive, Hamilton 3206  
Private Bag 3026, Hamilton 3240  
New Zealand

**TEL:** +64 7 838 9800

**EMAIL:** sales@security.gallagher.co

### REGIONAL OFFICES

New Zealand.....+64 7 838 9800  
Americas.....+1 888 430 0770  
Asia.....+852 2910 7912  
Australia.....+61 2 9412 4477  
India.....+91 80 2661 1590  
Middle East.....+9615 808728  
South Africa.....+27 11 974 4740  
United Kingdom / Europe.....+44 2476 64 1234

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